

**EMBASSY OF CHILE**  
**and**  
**THE CHILE NEW ZEALAND BUSINESS COUNCIL**

*On the Occasion of the visit to New Zealand of*

***H.E. Mr. Patricio Aylwin***  
***President of the Republic of Chile***

*Accompanied by a Chilean Entrepreneurial Delegation*

*Presents a Seminar on:*  
***"Chile and New Zealand - Expanding the Business Relationship"***

***on Monday 4 October 1993***  
***from 0900-1200 (Noon)***

*In the Ballroom, Regent Hotel of Auckland*  
*Albert Street, Auckland*

**PROGRAMME**

0840

**REGISTRATION**

0900-1000

**OPENING SESSION**

**1) WELCOMING REMARKS:**

*Mr. Gordon Brander*  
*Chair*  
*Chile/New Zealand Business Council*

**2) WELCOMING ADDRESS BY:**

*Hon. Philip Burdon,*  
*Minister of Commerce and*  
*Minister for Trade Negotiations*

**3) INTRODUCTION OF PRESIDENT AYLWIN BY:**

*Mr. David Oskin*  
*Chief Executive Officer*  
*Carter Holt Harvey Ltd*

**INAUGURAL ADDRESS by:**

*His Excellency the President of Chile*  
*Mr. Patricio Aylwin*

*Question to the President*

*The President departs for Official Engagements*

1000-1010

**COFFEE BREAK**

*Aylwin*

Business Session Cont. 2

1010-1110

**BUSINESS SESSION**

**Co-Chair:**

*Mr. Hernan Briones,  
Leader, SOFOFA Delegation*

*Mr. Gordon Brander,  
Chairman, Chile/New Zealand Business Council*

(10 minutes)

**1) OPENING STATEMENT**

*Mr. Hernan Briones  
Leader, SOFOFA Delegation*

**2) CHILE/NEW ZEALAND TODAY  
"A Chilean perspective"**

(10 minutes)

**Speaker:**

*Mr Jorge Marshall  
Minister of Economics  
(To be introduced by Mr. Briones)*

**3) "A NEW ZEALAND PERSPECTIVE"**

(10 minutes)

**Speaker:**

*Mr. Hugh Fletcher  
Chief Executive Officer, Fletcher Challenge Ltd.*

**4) "BUSINESS OPPORTUNITIES IN CHILE"**

(10 minutes)

**Speaker:**

*Mr. Hernan Briones  
Leader, SOFOFA Delegation*

**5) "SECTORIAL OPPORTUNITIES FOR TRADE/INVESTMENT  
IN NZ"**

(10 minutes)

**Speaker:**

*Mr A B Downey  
Chairman, New Zealand Trade Development Board*

11.00-12.00

**BUSINESS MEETINGS**

12.15

**TRANSFER TO PRINCES WHARF**