

NEW YORK INSTITUTE OF FINANCE

Simon & Schuster Professional Information Group 2 Broadway New York, NY 10004-2207 212-344-2900 Fax: 212-344-3469 • 212-514-8423 Telex: NYK 238790

May 1992



Dear Executive,

The astonishing political and economic events this past year have changed the way we look at the world around us, and certainly the way we will be doing business. The New York Institute of Finance's seminars for financial professionals can help you and your organization develop successful networks and strategies for success in this dynamic and challenging new global environment.

Our upcoming programs, from July through November 1992, include our four-week flagship seminar, U.S. Money & Capital Markets, and 13 one-week seminars, each covering a major area of U.S. securities, accounting, money and capital raising, derivative products, plus international finance and investment management. Highlights of the schedule include our new seminars on the critical issue of Privatization, a major thrust in many nations, Trading Applications for Derivative Products, and MBA IN A NUTSHELL^{SIM}: The Deluxe Management Program.SM

For 70 years, we have been training Wall Street professionals at every stage of their careers. And during the time we have conducted our international programs, we have trained men and women from more than 85 countries. Our seminars are taught at our New York financial district headquarters. Our expert faculty consists of practicing Wall Street professionals, economists and academics, who bring to their classes the intensity and expertise of their daily work.

Please review the enclosed brochures and see how NYIF can help you and your organization address and profit from today's and tomorrow's realities. We look forward to welcoming you, your colleagues and staff.

Sincerely,

William A. Rini Senior Vice President



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