



NEW YORK INSTITUTE OF FINANCE

William A. Rini
Senior Vice President

March 1993

Dear Executive,

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The New York Institute of Finance's Seminars for Financial Professionals can help you and your organization develop new networks and new strategies for success in today's dynamic and challenging global environment.

For over 70 years, we have been training financial professionals at every stage of their careers. During the past 15 years our International Programs have been attended by men and women from more than 95 countries. The astonishing political and economic events of recent months have changed the way we look at the world around us and the way we will be doing business. Understanding the consequences to world financial markets is more important than ever.

Our upcoming programs, from June through December 1993, include our four-week seminar, U.S. Money & Capital Markets, and 14 one-week seminars -- each covering a major area of U.S. securities, accounting, money and capital raising, international finance and investment management. A highlight of the schedule is our new seminar on the critical issue of derivative instruments, a major thrust in many nations.

The seminars are taught at our New York financial district headquarters. Our expert faculty includes practicing professionals and academics who bring to their classes the intensity and expertise of their daily work. We invite you to review the enclosed brochures and see how NYIF can help you and your organization address and profit from today's, and tomorrow's realities. We look forward to welcoming you, your colleagues and staff.

Sincerely,

William A. Rini
Senior Vice President

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